Islamic Republic of Iran: Country Overview

Since the 2nd Century BC, Iran has been at the heart of the Silk Road, facilitating trade and acting as a hub for the exchange of ideas and knowledge between the East and the West. The economics that governed trade for 2 millennia are still in place; at the crossroad of the East and the West and straddling the Persian Gulf and the Caspian Sea, Iran is a natural hub for the production of goods and services to serve a vast regional market.

Demography

Neighbours: 15 Countries Countries>600M 8% of Global Population 12% of Global Economy WØRLD ECONOMIC FORUM

21 st Foreign Market Size Index

2019

1,648,195 km²

Mexico 1,964,375 km² / Alaska 1,723,337 km²

Population (In millions) Iran - 2016 Male Female

Population Feb 2020

Census 2016

83.2 M



1st in the Middle East

18th in the World

Number of

Households 24.2 M

Median Age 30 Years Population

Growth Rate

1.24%

ជ្បំប្រឹ

Urban 74 %

Rural

26 %



Human Development Index (2018)

The Human Development Index (HDI) Illustrates key dimensions of human development. People and their capabilities are the most important enabling factors to ensure economic growth and country development.

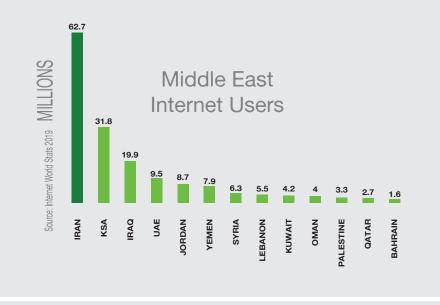


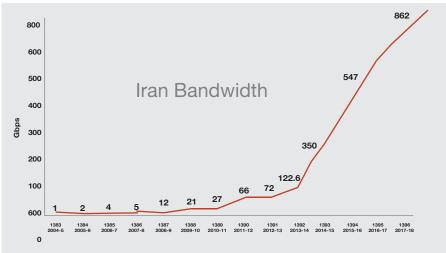
Infrastructure







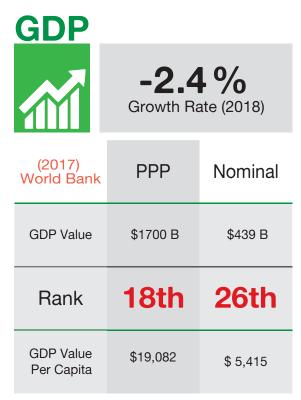


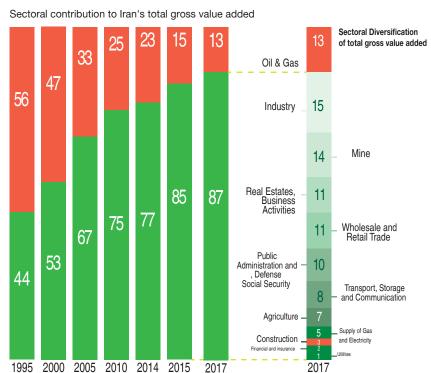


Islamic Republic of Iran: An Overview of The Economy

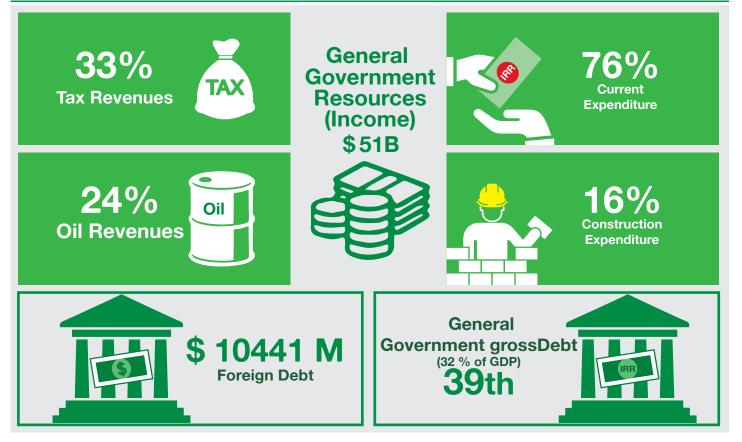
National Accounts

Iran is the world's eighteenth largest Economy by Purchasing Power Parity. The country is a member of Next Eleven, because of its high potential for development. It is a diversified economy. Over 40 industries are directly present in the Tehran Stock Exchange.



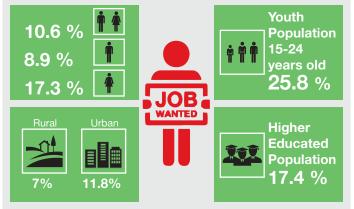


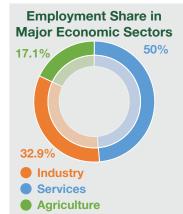
Government Finances (2018)



Labour Market (Autumn 2019)

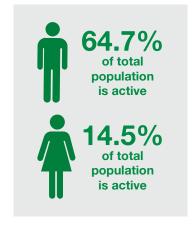
Unemployment Rates











Rates



10-15% Deposit Rate (2019)

18%

Interbanking Loan Rate (2018)

Official Exchange Rate

\$ Rial

42,000 IRR (1\$) (Jan 2020)

International Rankings

WORLD ECONOMIC FORUM

World Economic Forum Global Competitiveness 2019 99/141

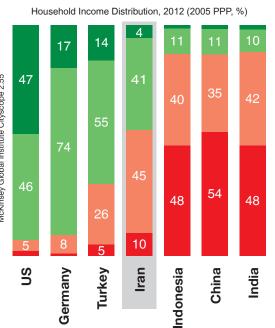
99

Consumer Spending

Some 45% of Iranian households already have an annual income exceeding \$20,000. A level which is referred to as "consuming households".

The current proportion of consuming households in Iran is already four times that of China and India.

■ >\$70000 ■ \$20000-70000 ■ \$7500-20000 ■ <\$7500

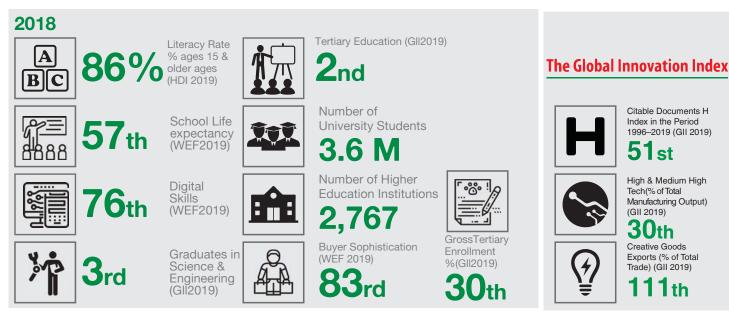


3

Islamic Republic of Iran: Human Capital

Iran's technically literate workforce can rapidly generate wealth and employment if its talents are properly employed in high quality jobs. Here are some facts and figures.

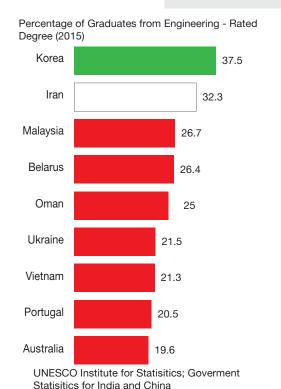
Education



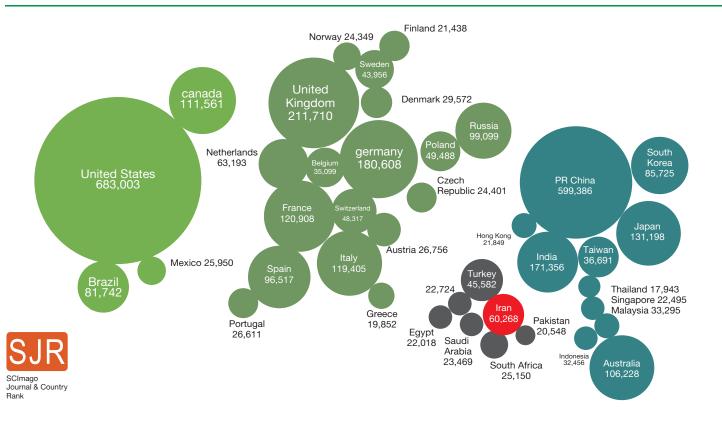
Students in Iranian Universities (2017-2018) 65.623 90.844 67.022 796.525 Male Total 1,930,954 790.248 Medicine Agriculture & Veterinary Science Engineering 120.692 Humanities Basic Science 151.110 151.056 71.912 237.664 Total 1,685,160 898.000 175.418







Scientific Achievements (2018)



Scientific Paper Trail

The Top 40 Countries by Number of Scientific Document Published This Year

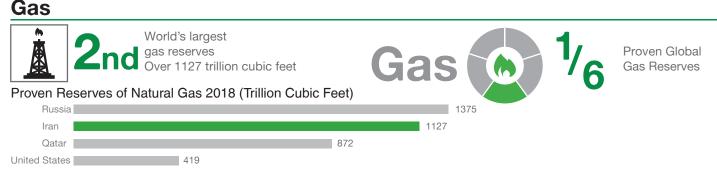


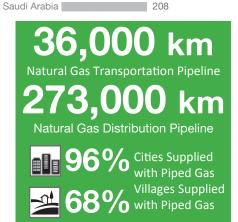
Iran's Rank in Scientific Publications (2018)

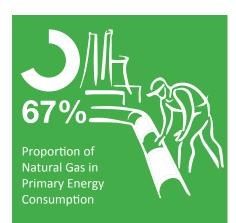


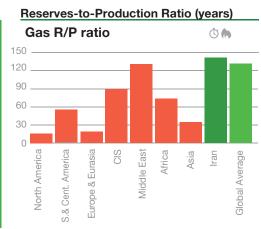
Islamic Republic of Iran: Energy

Iran's Proven natural gas reserves are estimated to stand at 1173 trillion cubic feet, placing her in 2nd spot amongst competitor nations, with the potential capacity to energize Europe for 90 years. Furthermore, with proven reserves of at least 158 billion barrels, Iran has the fourth largest crude oil reserves.









Gas Production 2018 239



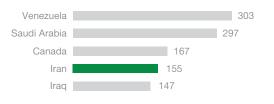


Oil



World's 4th largest oil 155 billion barrels

Crude Oil Proven Reserves 2018 (Billion Barrels)





Oil Consumption 2018

Oil R/P ratio Ü (h) 120

Iran's combined oil and gas production places her at the world's No.4 Spot. The nature of the reserves makes extraction less onerous; and drives down production costs to some of the lowest globally (e.g. less than

half of those of Russia's).

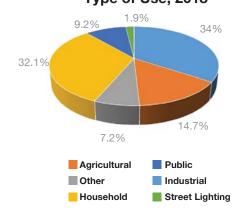
Electricity

Reliable and growing energy supply is practically available to all firms and households in Iran (World Development Indicator, 2018).

The World Bank "Doing Business Report" ranks access to electricity per capita production in Iran higher than other Emerging Markets such as China

In accordance with reports by institutions such as Renaissance Capital, the current generation capacity is sufficient to meet demand for doubling of GDP.

Domestic Sale of Electricity by Type of Use, 2018

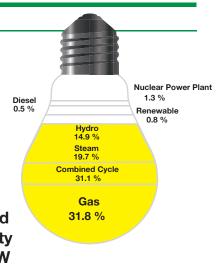


80,467 mw

Installed Capacity By 2020

110,000 mw

Iran exports electric power to **Installed** Pakistan, , Iraq and Afghanistan Capacity Iran also exchanges power with 80.4 GW Armenia, Nakhjavan, Azerbaijan



2018 Gross **Electricity** Generation

310,945 (GWh)

Electricity Network

Transmission Network 126,648 Km Distribution Network

800,626 Km



Renewable Energy

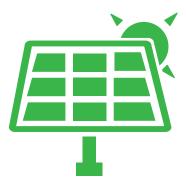
Iran has an average irradiation of 4.5 to 5.5 kilowatt hours per square meter per day

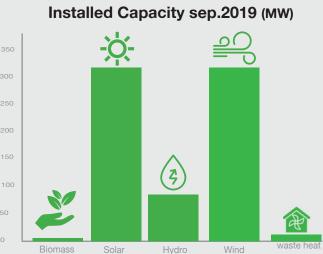


Iran has 300 sunny days in a year in more than two-thirds of the country



Iran has more than 2800 hours of sunshine on average per year. A number which reaches 3200 hours in arid regions such as Yazd





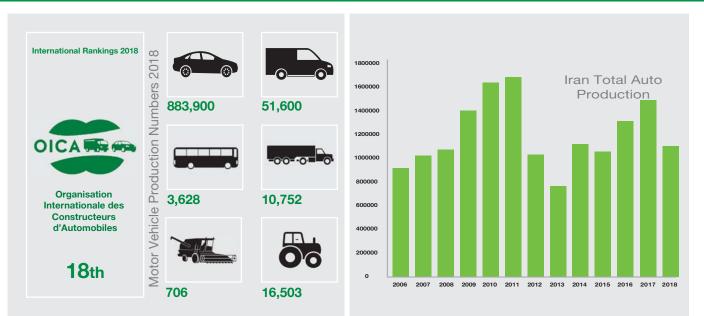
Electricity Production 2018 (GWh)

2,572 **GWh**



Islamic Republic of Iran: Industries & Mineral Resources

Automotive Industry







Selected Industrial Products 2018





26.7 **Thousand** Tonnes



89 Mm² Machine-Made



Flat-screen TVs **0.96** M Sets

Refrigerators &

0.5 M Sets

Washing Machines

0.7 M Sets

Air Conditioning

8.1 M Sets

0.64 M Sets

Electrical

Thousand

1.6 Mm³

Tonnes

Motors



377 Mm²

Ceramics & Tiles



Thousand Tonnes

0.45 мт Glass



0.22 мт

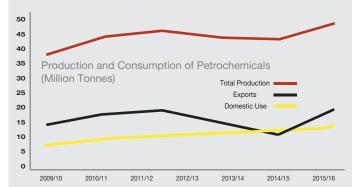
Cotton and Synthetic Fibers

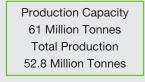


54 мт

Cement

Petrochemical Industries 2018

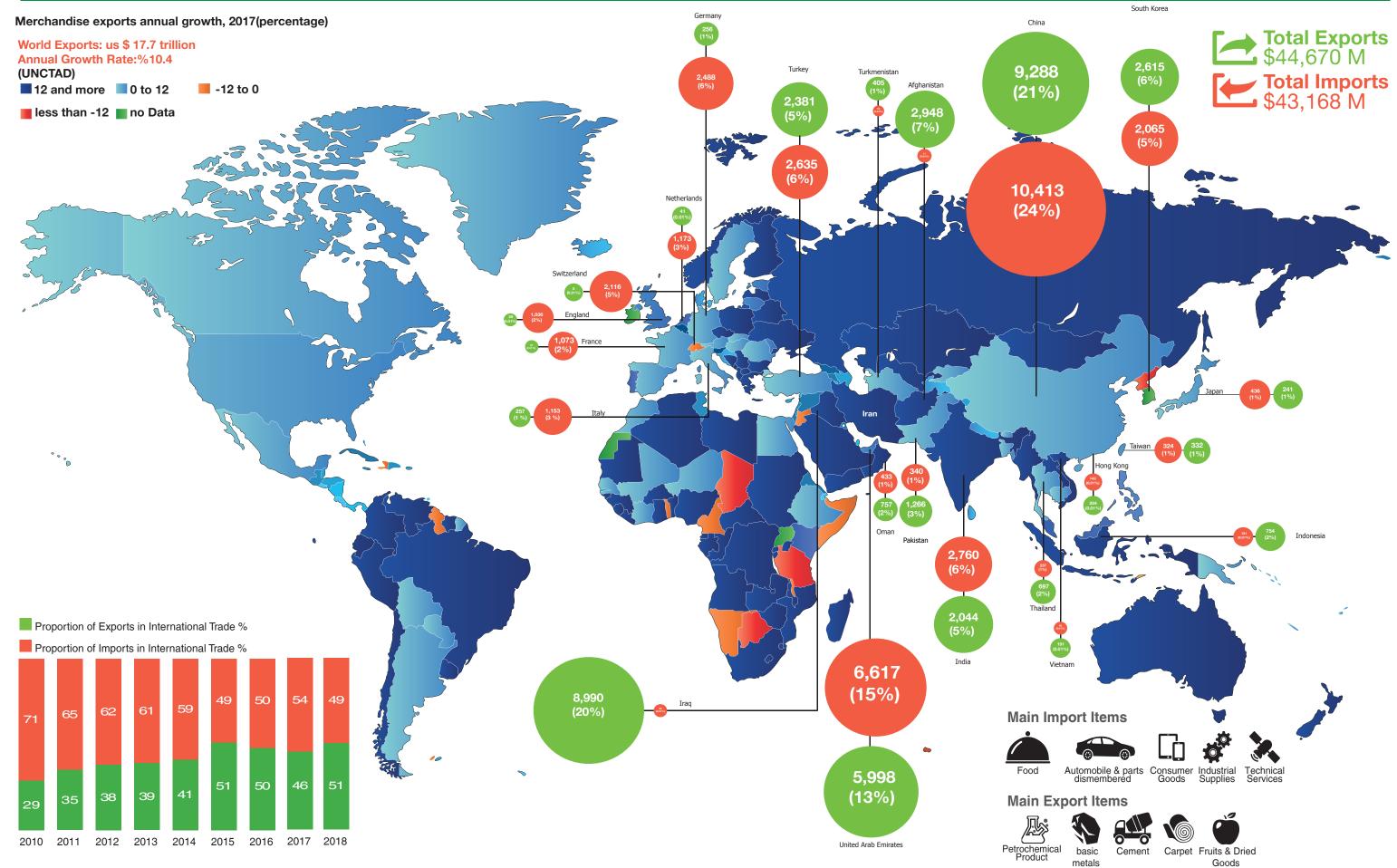




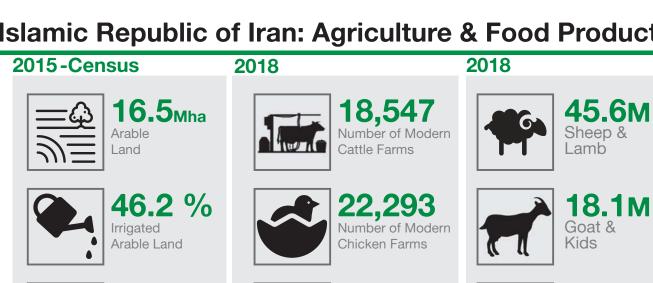


Cey Products							
Product	Production Capacity M Tons per year						
Ethylene	6.4	4					
Polyethylen	ne 4.2	4					
Methanol	5	5					
Ammonia	4.2	1.5					
Urea	5.5	1.6					



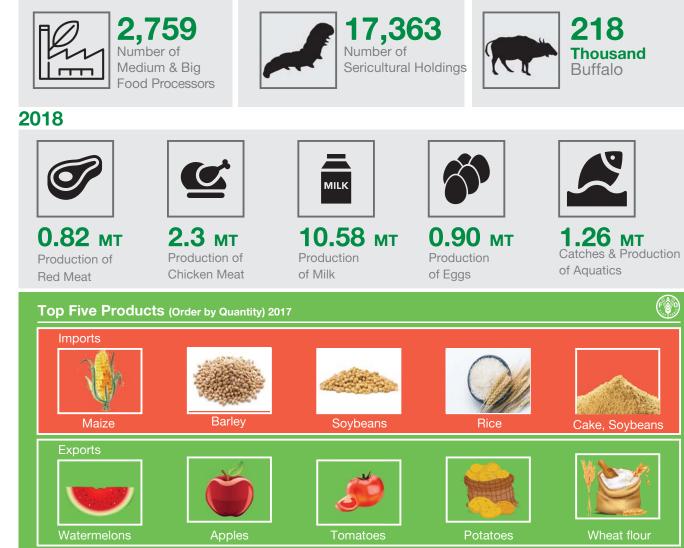


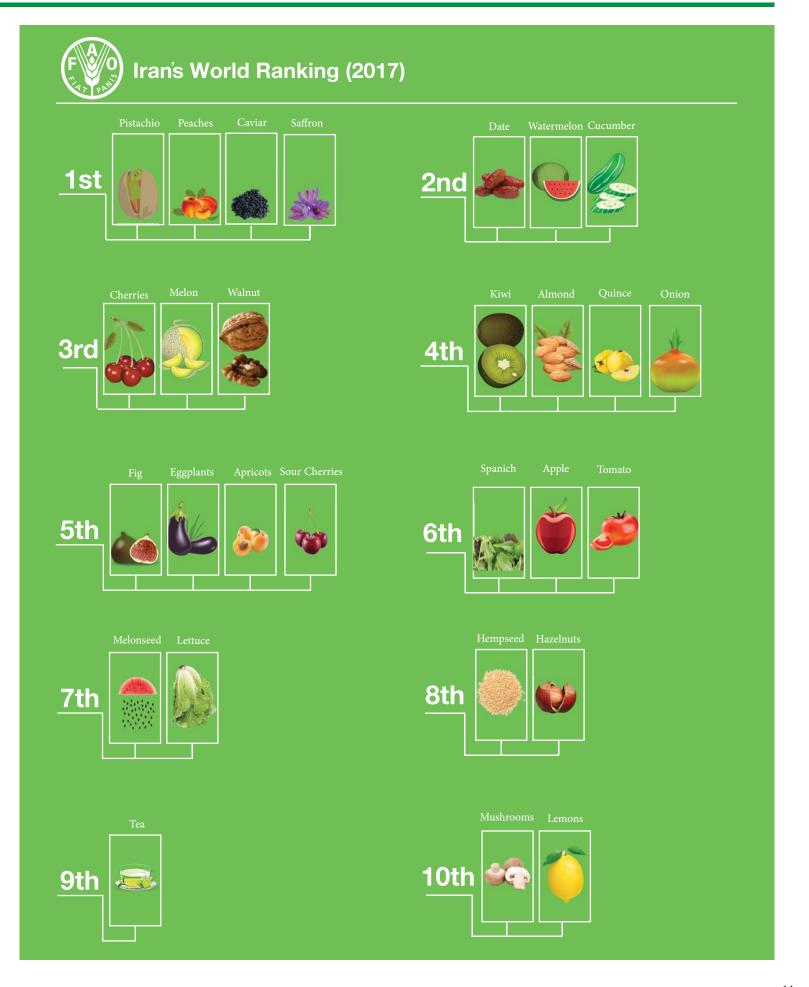
Islamic Republic of Iran: Agriculture & Food Production



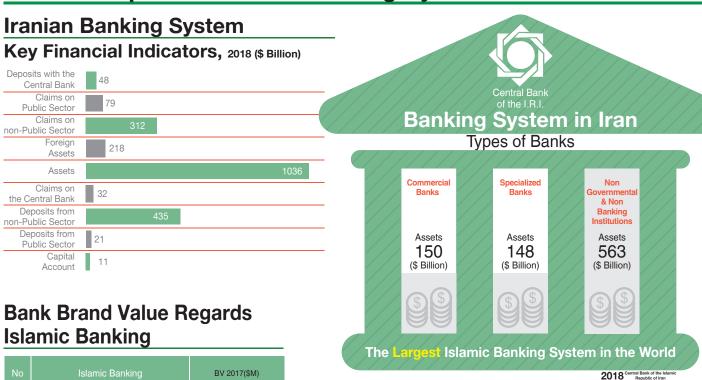








Islamic Republic of Iran: Banking System & Stock Market



DUBAI ISLAMIC BANK

Emirates NBD

Abu Dhabi Islamic Bank

Bank Melli Iran

Abu Dhabi Commercia

NBK

Qatar Islamic Bank

Sharjah Islamic

Developed Infrastructure and Institutions

29.5 % MENA Average

580

502

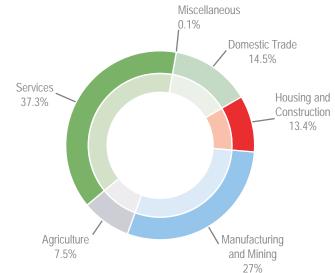
435

252

195

185

Share of Major Economic Sectors in the Facilities Extended by Banking System 2018-2019



World Bank Ease of Doing Business Ranking 2019 4/20 in MENA **Number of Banking Transactions per Month Getting Credit** in 2019(Million) Account of a Formal Financial Institution (% age 15 +) \mathbf{T} 319 M 58442 **ATM** Debit Cards **ATMs** TIII **Bank Branches 22959** 1991 436 129 141

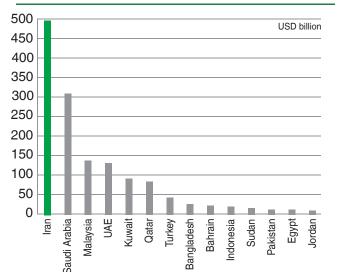
Comparison Market Capitalization

	<u> </u>	
no	Country	Market Capitalization (\$bn)
1	United States	30,436,313
2	China	6,324,879
3	Japan	5,296,811
4	Switzerland	1,441,160
5	Brazil	916,824
6	Saudi Arabia	496,353
7	United Arab Emirates	235,451
8	Qatar	163,047
9	Turkey	149,263
10	Iran, Islamic Rep.	143,548

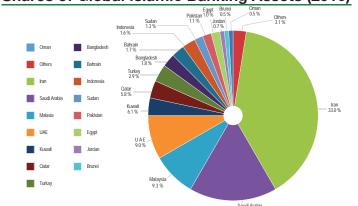
Market Cap/GDP Market Capitalization 2018



Islamic Banking Assets (2016)



Shares of Global Islamic Banking Assets (2016)



Iran Capital Market



An Untapped Market

As the oldest capital market in the region, Iran's capital market enjoys more than half a century of experience. Over these years, the capital market of Iran has fulfilled the investors' expectations and as a result it has been the most attractive market in the MENA Region. The Iranian capital market has followed global standards in its function as one of the major contributors to national economic growth. This market is supervised and regulated by the Securities and Exchange Organization of Iran (SEO) and includes four exchanges and a couple of corroborative bodies, such as the Central Securities Depository of Iran (CSDI).















326

23%

Oil and Petrochemica ■ Electricity Agricultural Oil and gas Other Energy

Listed Companies

2018

Market Value (\$B)	
162	

Trade Value (\$B) 38

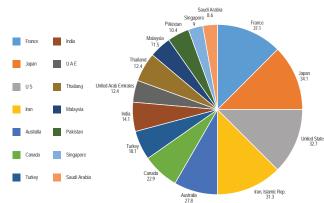


33 м

No. of Traders 33 м No. of Trading Days 241

No. of Trades

Commercial bank branches (per 100,000 adults)



15

28

Islamic Republic of Iran: Travel & Tourism

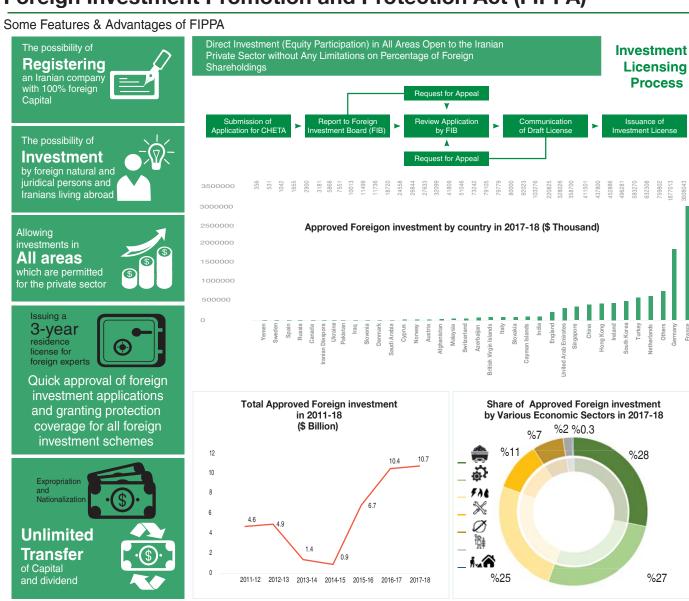
UNESCO World Heritage (24 Sites)-2019 World Economic Forum, The Travel & Tourism Competitiveness Index (2019) (3.9) 115th ICT readiness Lut Desert Tchoghazanbil Susa, late 13th to 3200 BC 1250 BC 3000 BC 5th century BC 4.1 & labour 5.0 Health & h 3.5 Bisotun Pasargadae The Persian Garden Shushtar Historical 3.9 enviro 521 BC **Overall Score** Hydraulic System 5th Century BC 6th Century BC 6th Century BC 2019 2019 **NUMBEO** (2020) United Nations **United Nations** Educational, Scientific and **World Tourism Organisation Cost of Living Index by City Cultural Organization** Armenian Monastery 7th Century Bam and its Cultural The Persian Qanat Takht-e Soleyman **Internaional Tourism World Heritage** Tehran 41.67 / New York 100 6th Century Landscape 6th Century BC **Sites Ranking** arrival Ranking 6th to 4th Century BC **41**st 10th 41.67 Persepolis 92,402 6th Century BC Gonbad-e Qābus Masjed-e Jāmé of Soltaniyeh 1302–12 AD Tabriz Historic Bazaar 1006 AD Complex 13th Century Isfahan 12th Century HOTEL **** 245,718 157 Sheikh Safi al-din Golestan Palace Cultural Landscape of Historic City of Yazd Maymand 18th Century Khānegāh 16th &18th Century Sassanid Archaeological Hyrcanian Forests Landscape of Fars Region Meidan-e Emam, Isfahan

1/

Islamic Republic of Iran: Laws & Regulations

(Related to Foreign Investors)

Foreign Investment Promotion and Protection Act (FIPPA)



Approved Foreign Investment in Various Economic Sectors in 2017-18 (\$ Thousand)

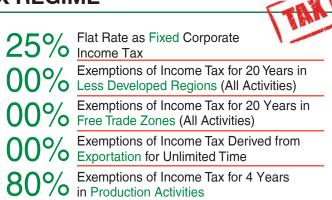
""	Supply of Water, Electricity and Gas	2,647,189	操	Agriculture	211,951	
1	Renewable Energy	1,520,373	1	Cultivation	1,721	
2	Power Plant	144,355	2	Fishery	1,480	
3	Other	982,461	3	Financial Services	208,750	
Ø	Transportation and communications	711,251	© 1	Industry	2,971,674	
1	Post and Telecommunications	126,354	1	Medical Equipment Industries	8,624	
2	Maritime Transportation	93,776	2	Electronic and Household Appliances	715,337	
3	Land transportation	1,435	3	Cellulose Industries	9,819	
4	Rail Road Transportation	60,000	4	Chemical Industry, Petroleum Products	812,136	
5	Air transportation	429,686	5	Basic Metal Industries	175,654	
W	Services	1,142,932	6	Machinery Equipment & Metal Products industry	3,260	
0,15		369,876	7	Mineral Products Industries	55,614	
	Financial Services	,	8	Food and Drink Beverage Industries	395,810	
2	Other services (design, engineering,.)	70,010	9	Clothing and Leather Industries	5,208	
3	Tourism	32,907	10	Automotive Industry	790,212	
4	Public Utility	670,139		Building	28,329	
	Mine	3,009,124	1	Building Material	28,329	
1	Crude oil and Natural Gas	2,538,641		Total	10.770.450	
2	Other mines (exploration and processing)	470,483		Total	10,772,450	

Legal Framework

Advantages of Foreign Investment Promotion and Protection Act



TAX REGIME



Exemptions of Income Tax for Unlimited /O Time Derived from Tourism Activities

Exemptions of Income Tax for Unlimited Time Derived from Agricultural Activities

Any non-Iranian real or legal entities for the income

earned in Iran and for the income gained through delegation of authority, dealership, technical and

educational assistance or movie contracts in the

territory of the Islamic Republic of Iran

Numerous Double Taxation Conventions (e.g. Germany and France)

Free and Special Economic Zones



In Free Zones

- A 20-year-tax exemption
- No visa required for foreigners
- Custom exemption
- Easy registration of companies
- Easy circumstances for reexport and transit of commodities
- Possibility of exporting
- products to the mainland
- Long-term lease of land to foreigners
- Suitable rates for energy consumption

In Special Economic Zones:

- Reducing customs procedures for import of goods from abroad or free trade zones
- No customs procedures for export of goods

Taxable Entities



Any natural person residing in Iran for income earned inside and outside of the country

Any Iranian natural for all incomes earned Any Iranian legal entity

inside and outside of the

Knowledge-Based Companies Legal Advantages

Tax
Customs Tariff
Export Tariff ■ 15 years exemption from Financing knowledge-based companies ■ Insurance coverage to reduce risk Facility to participate in tenders Sci & Tech Parks
Special Zones Priority to attend in

Iran Tax System

Foreign investors in Iran can have the same supports and privileges that are offered to the Iranian investor. This means that both Iranian and foreign investors pay the same rates of tax Tax exemptions and discounts are also equally granted to domestic and

Islamic Republic of Iran: Political Structure & History

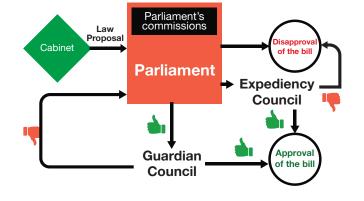
In a region faced with instability, the Islamic Republic of Iran has been a stable and thriving state despite a plethora of domestic problems, international crises and sanctions imposed over the past 37 years, and confrontations designed to bring about regime change and the Iranian nation to its knees, which instead have served to build the region's most resilient economic and political system.

A complex hybrid system of governance, combining both directly and indirectly elected and appointed expert-run institutions, has allowed Iran to steadily achieve its strategic objectives built on consensus of the nation's citizens.

The Iranian Parliament (Majles-e Shoraye Eslami) is a directly-elected body tasked with overseeing the Cabinet and formulating legislation. All legislation must be approved by the Guardian Council (Shoray-e Negahban), an example of an indirectly-elected body. The Council consists of 6 Jurists elected by the Parliament and 6 Theologians appointed by the Supreme Leader, who are elected and supervised by the Assembly of Experts (Majles-e Khobregan), a directly elected chamber of 88 representatives.

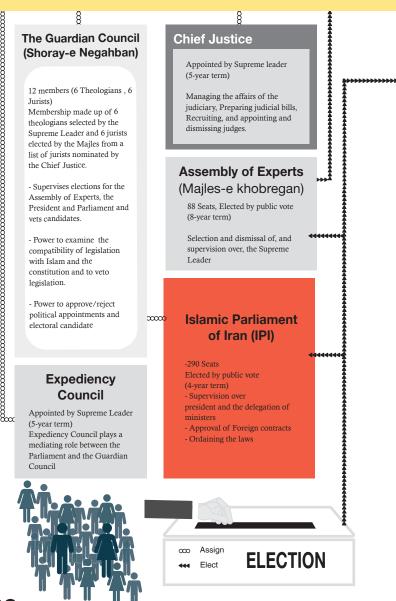
The Supreme Leader has the power to appoint the heads of the judiciary and the armed forces to ensure separation of administrative branches. The Supreme Leader also relies on a group of experts, the Expediency Council (Majma-e Tashkhis-e Maslahat-e Nezam), to facilitate decision—making and resolve administrative conflicts between the branches.

The Legislative Process



Supreme Leader

(Magham-e Moazam-e Rahbari)



Determining the country's general policies and supervision over accuracy of executing general policies.

Commander-in-Chief of the armed forces.

Resolving issues and overseeing the relationship between the three branches of the government.

Resolving issues facing the government that cannot be resolved through other means.

Solving the government's calamities which are not resolvable through ordinary methods.

Execution of constitution Elected by direct vote (4-year term; may not serve more than two consecutive terms). National Organizations, including: Ministries, including:

Ministry of Cultural Heritage Tourism and Handicrafts

Plan and Budget Organization (PBO)

Central Bank of Iran (CBI)

(MCTH)

President

Executive management of the country

The Islamic Republic of Iran Customs
Administration (IRICA)

Securities & Exchange Organization (SEO)

Organization for Investment, Economic and Technical Assistance of Iran (OIETAI)

Trade Promotion Organization of Iran (TPO)

Ministry of Petroleum (MOP)

Ministry of Energy (MOE)

Ministry of Economic Affairs and Finance (MEAF)

Ministry of Industry, Mine and Trade (MIMT)

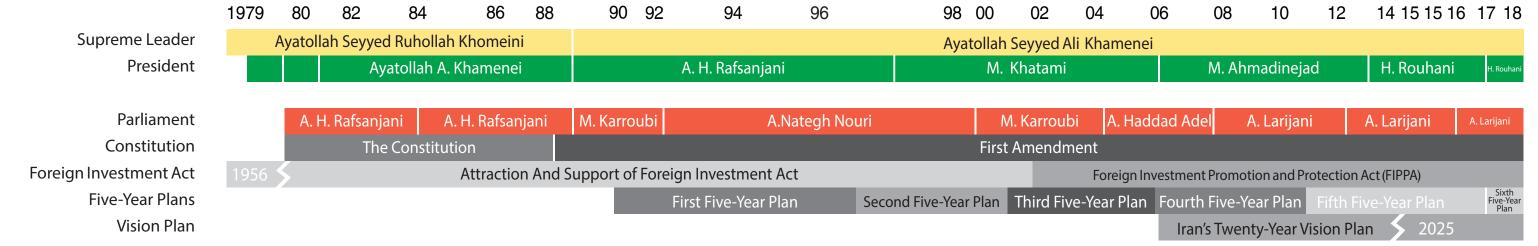
Ministry of Roads & Urban Development (MRUD)

Ministry of Information and Communications Technology (MICT)

Ministry of Agriculture Jihad (MAJ)

22

Political and Legislative Timeline



21